



# LAKE HAVASU CITY

## November 2016 Taxes

### Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Reports examine tax collections for the month of October 2016, which were remitted to the Arizona Department of Revenue in November 2016 (and into early December). Tax collection information is provided by Arizona Department of Revenue.

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## Sales Tax

Fiscal Year to Date November 2016 sales tax collections are 1.6% above budget and 7.2% above prior year. The month of November is 1.22% over prior year.

### Fiscal YTD vs. Budget

Sales Tax FYTD November 2016	Budget FYTD November 2016	% Increase/Decrease over Budget
\$8,308,383	\$8,175,000	1.6%

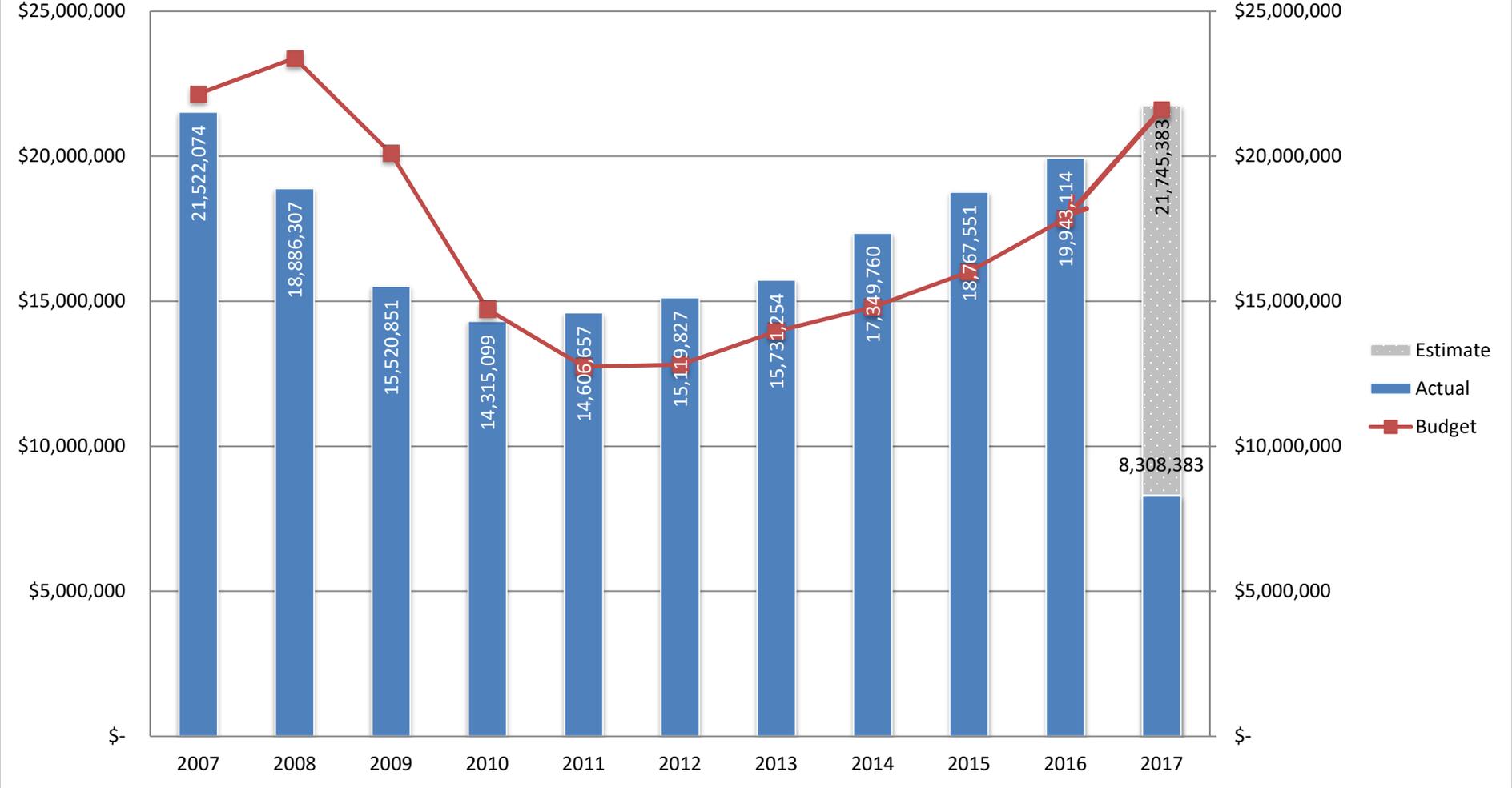
### Fiscal YTD vs. Prior YTD

Sales Tax 2017 FYTD	Sales Tax 2016 FYTD	% Increase/Decrease over Prior FYTD
\$8,308,383	\$7,746,764	7.2%

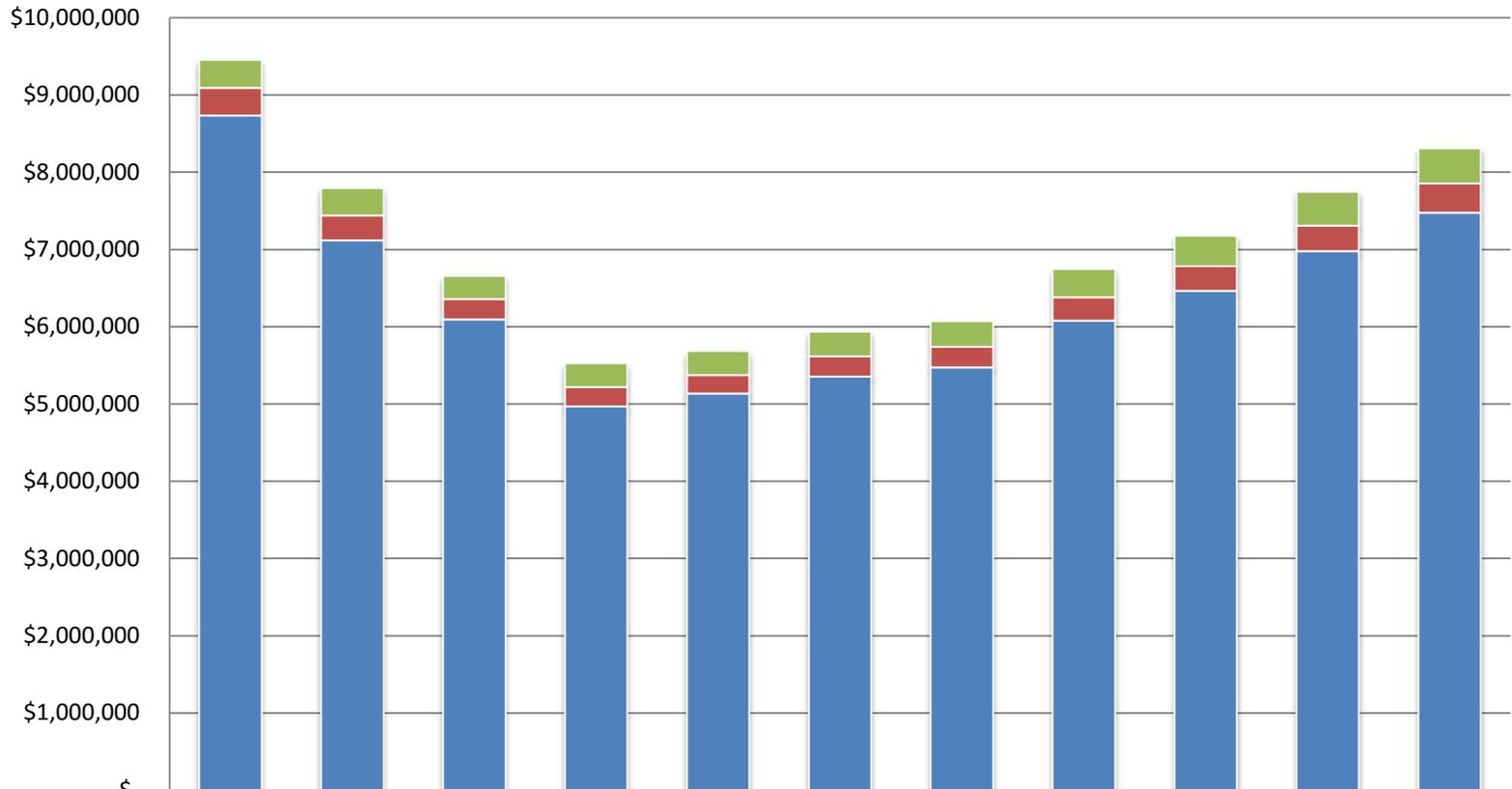
### Month vs. Month Prior Year

Sales Tax November 2016	Sales Tax November 2015	% Increase/Decrease over Prior Year
\$1,668,362	\$1,648,245	1.2%

## Lake Havasu City Sales Tax Revenue by Fiscal Year 2007-2017

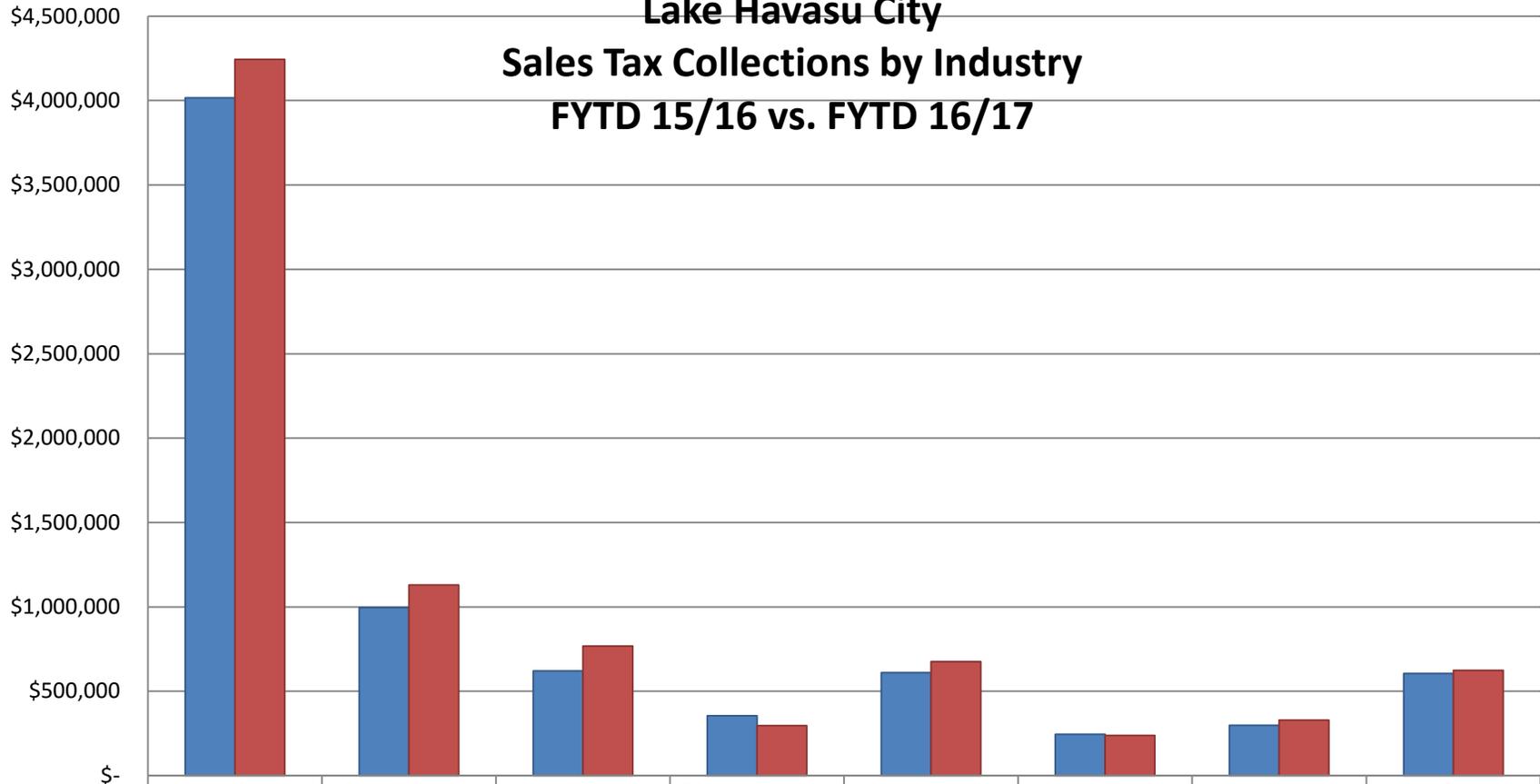


## Lake Havasu City Total Tax Collected - Fiscal Year to Date July 2016 - November 2016



	06/07	07/08	08/09	09/10	10/11	11/12	12/13	13/14	14/15	15/16	16/17
■ Restaurant & Bar Additional 1%	359,112	354,069	298,603	307,330	307,784	317,270	328,665	368,465	393,485	438,754	454,903
■ Hotel/Motel Additional 3%	361,331	320,468	262,155	250,207	239,324	260,910	266,047	302,445	320,282	329,489	378,279
■ 2% City Sales Tax Collected	8,732,231	7,117,763	6,095,114	4,967,461	5,136,426	5,355,662	5,474,027	6,078,036	6,464,531	6,978,521	7,475,201

## Lake Havasu City Sales Tax Collections by Industry FYTD 15/16 vs. FYTD 16/17



■ 15/16	4,015,391	995,345	621,437	355,621	609,797	245,558	297,830	605,785
■ 16/17	4,243,274	1,130,413	768,691	297,096	675,964	239,271	328,856	624,818

## RETAIL SALES

November retail sales tax collections have decreased by \$3,827 or - 0.4% compared to the same period last year. Fiscal Year to Date collections are 5.7% higher than last year.

### Month vs. Month Prior Year

Month	Retail Sales Tax 2016	Retail Sales Tax 2015	% Increase/Decrease over Prior Year
July	\$898,522	\$850,445	5.7%
August	\$831,766	\$802,644	3.6%
September	\$848,925	\$760,231	11.7%
October	\$805,641	\$739,824	8.9%
November	\$858,420	\$862,247	- 0.4%

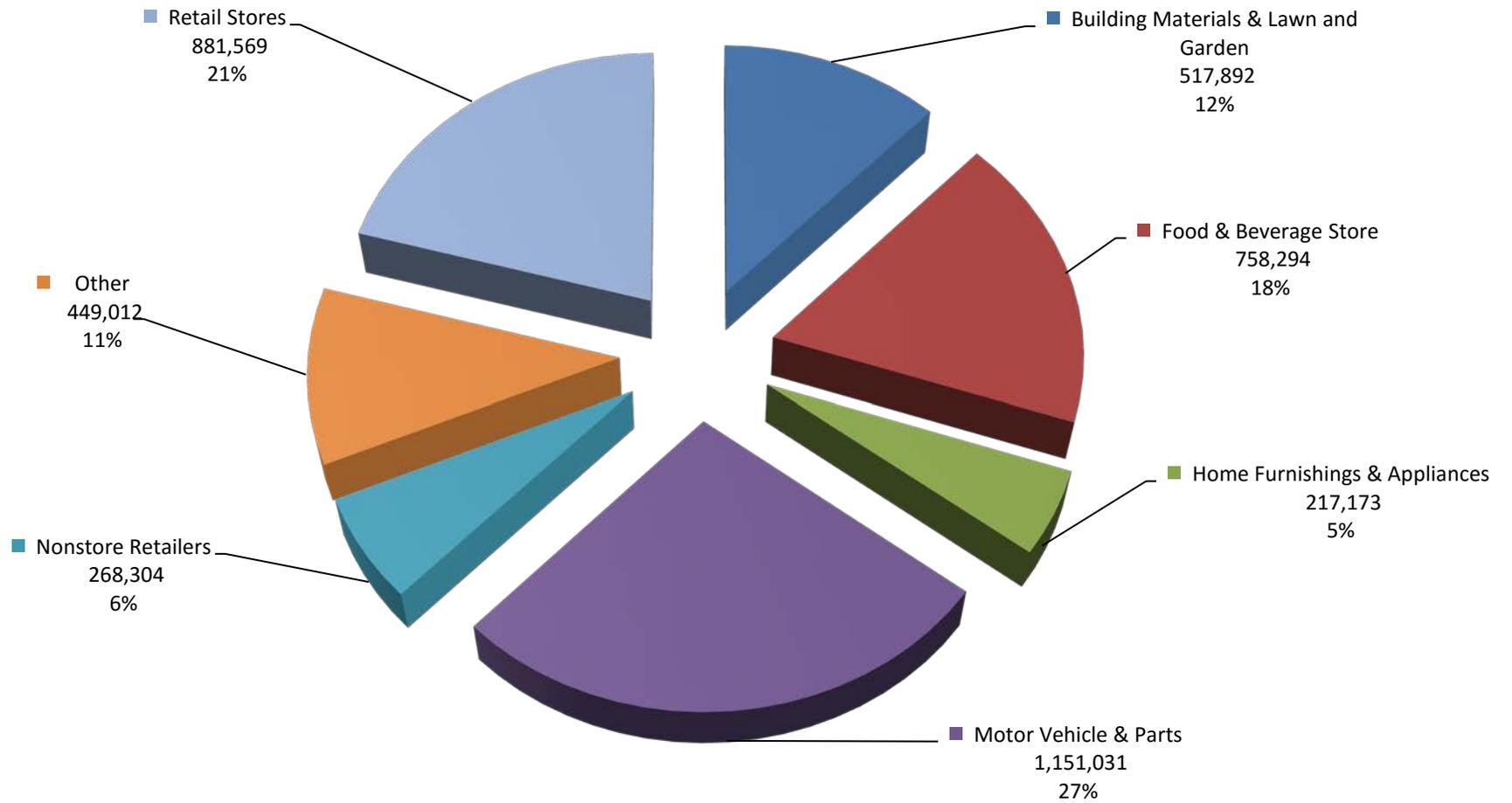
### Fiscal YTD vs. Prior YTD

Retail Sales Tax 2017 FYTD	Retail Sales Tax 2016 FYTD	% Increase/Decrease over Prior FYTD
\$4,243,274	\$4,015,390	5.7%

### Month vs. Month Retail Sales Categories

Retail Trade Categories	November 2016	November 2015	Change %
Building Materials & Lawn and Garden	\$113,149	\$106,165	6.6%
Food & Beverage Store	\$137,439	\$186,048	-26.1%
Home Furnishings & Appliances	\$47,652	\$45,124	5.6%
Motor Vehicle & Parts	\$234,379	\$219,924	6.6%
Nonstore Retailers	\$69,263	\$46,516	48.9%
Other	\$86,793	\$90,205	-3.8%
Retail Stores	\$169,745	\$168,265	.9%
Total	\$858,420	\$862,247	-.4%

## Retail Sales by Category FYTD July 2016 - November 2016



### Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

### Month vs. Month Prior Year

Tax Type	November 2016	November 2015	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$92,909	\$103,480	-10.2%
Hotel/Motel Additional 3%	\$69,752	\$63,906	9.1%
2% City Sales Tax Collected	\$1,505,701	\$1,480,859	1.7%

### Fiscal YTD vs. Prior YTD

Tax Type	2017 FYTD	2016 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$454,903	\$438,754	3.7%
Hotel/Motel Additional 3%	\$378,279	\$329,489	14.8%
2% City Sales Tax Collected	\$7,475,201	\$6,978,531	7.1%